RingPlan. by ZTelco

Become a Top Channel Agent

Earn the Benefits of Becoming A First-Tier Channel Partner



 Designed With the Agent in Mind
 Agents Access Tools to Sell More
 Providing Numerous Customer Benefits



Featuring the RingPlan Customer Dashboard Available at my.ringplan.com

Featuring the RingPlan Business Suite

Agent Benefits

- Online agent portal to view account, view earnings, and track support tickets
- Easily connect to your bank
- Consistent and fresh message
- Nationwide market reach
- RingPlan helps agents close major deals
- Quick turnaround on all Commissions





RingPlan Library							
Q, Se	In the Resources						
Go to agent portal >	Go to training Videos >	Hardware Go to hardware guide >					
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Tools to Sell More

- View and download resources with the ever-growing RingPlan Library
- Access videos and demonstrations of the RingPlan platform
- Access the RingPlan Call Center to activate targeted call campaigns
- We handle customer demonstrations

Customized content can help your brand stand out Ask your channel manager about co-branded content



End-User Benefits

- Innovative approach to modern hybrid work environments.
- Integrated solution combining top services in one easy to use app.
- Top-rated support service.
- New features released regularly.

Customized solutions can integrate technologies such as security cameras, secured entry systems, intercoms, PA systems, and more.

Ask your channel manager about special service integrations





Most Popular Business Tools on One App

- Hosted Phone
- Video Conferencing
- Text Messaging
- Fax Messaging

Latest Features Include:

• Sidecar Call Automation



• 360 Call Center Reporting



Now Available in the 👗 App Store



RingPlan Advantage

- Easy to Use
- Users Connect Using a Phone or an App
- Easy to Scale Up or Down
- Fair Billing Policy
- Customer Dashboard
- Enterprise Grade Security / Compliance
- We Are Always Innovating

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Featuring a new call automation sidecar on all enterprise plans.

RingPlan Meet for Video Conferencing

- Encrypted & Secure, Optional Password Protection
- Schedule and Invite Guests
- Make Outgoing Phone Calls From Live Video Meetings
- Save and Record Meetings
- Launch Meetings on the App or on a Browser







Qualifying Customers

- Qualifying customers are spending a minimum of \$300/ month on phone bills
- Ideal customers have minimum of 10 users
- Often have multiple-locations
- Often have pain-points their current provider cannot address

What's Next? Ask for a copy of their phone bill Schedule a demo with the RingPlan Sales team



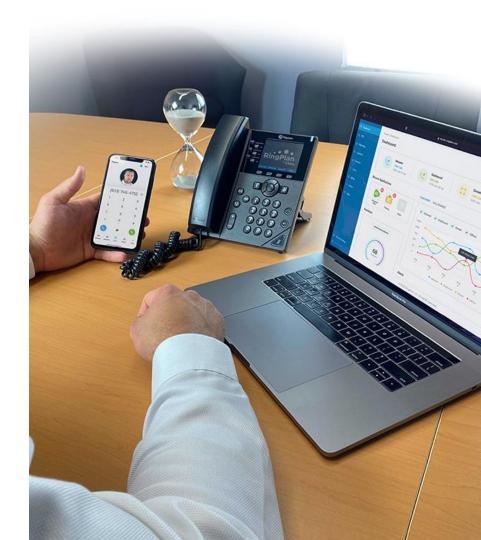
How to Win in 5 Easy Steps

- 1. Qualify the Prospect
- 2. Project Assessment
- 3. Propose a Solution
- 4. Installation
- 5. Grow Your Network

What's Next?

Schedule a demo of your own at channelsales@ringplan.com





From VoIP to UC to UCaaS A History of Winning

2014 2004 2020 2008 2019 ZTelco is Founded, a ZTelco named 10th fastest **RingPlan Launches as** provider of VoIP growing privately held company by ZTelco's first SaaS SAN DIEGO BUSINESS JOURNAL Jake Hansen Customers demand the San Diego Business Journal. platform services in San Diego faster internet speed Recognized as for improved phone Tech CEO of Ri performance. the Year, SDBJ 2002 2004 2006 2008 2010 2012 2014 2016 2018 2020 2022 **Business Suite** RingPlan RingPlan Business Apps launched, VOIP RingPlan[™] including video meetings, group text, & digital fax **ZTelco Network** Ri 🗊 ZTelco starts selling Development begins on a VOIP phone systems scalable, software (SAAS) **New Home** ZTelco becomes an ISP and builds a Ri throughout USA set to disrupt the national city-wide microwave fiber network VOIP market ZTelco purchases building in Poway to to help customers build a unified serve as new company headquarters communications network

for ZTelco and RingPlan

Questions? Contact Us.

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