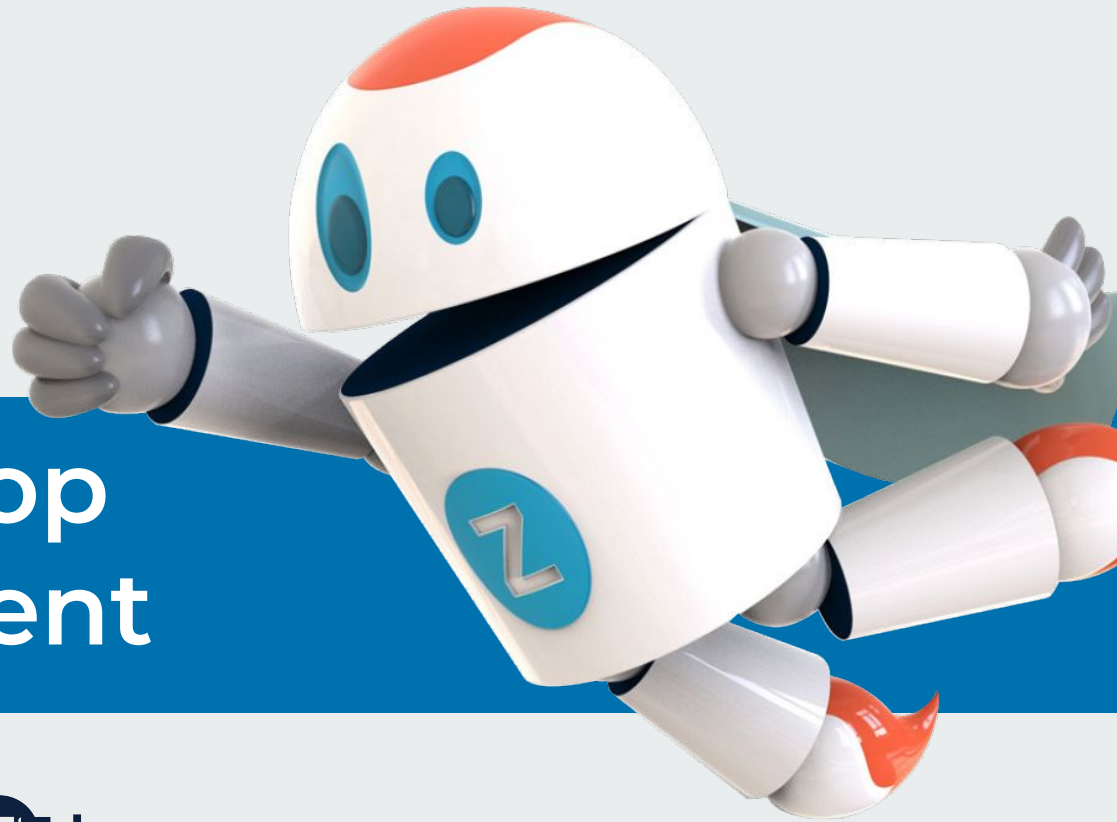


RingPlan[™]
by ZTelco

**Become a Top
Channel Agent**

Earn the Benefits of Becoming
A First-Tier Channel Partner



1. Designed With the Agent in Mind
2. Agents Access Tools to Sell More
3. Providing Numerous Customer Benefits

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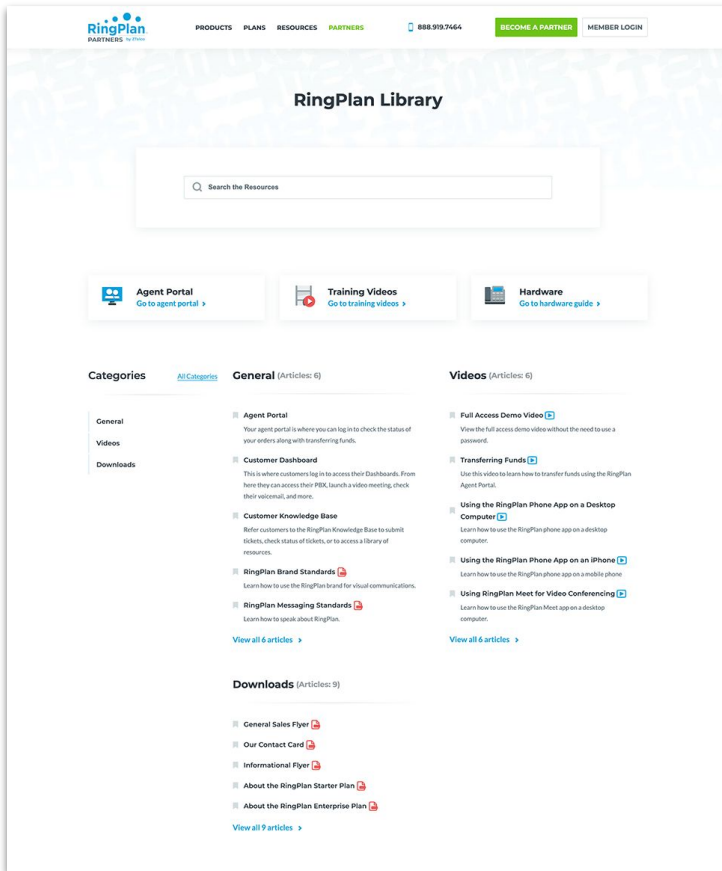
Featuring the RingPlan Business Suite

Featuring the RingPlan Customer Dashboard
Available at my.ringplan.com

Agent Benefits

- Online agent portal to view account, view earnings, and track support tickets
- Easily connect to your bank
- Consistent and fresh message
- Nationwide market reach
- RingPlan helps agents close major deals
- Quick turnaround on all Commissions





Tools to Sell More

- View and download resources with the ever-growing RingPlan Library
- Access videos and demonstrations of the RingPlan platform
- Access the RingPlan Call Center to activate targeted call campaigns
- We handle customer demonstrations

Customized content can help your brand stand out
Ask your channel manager about co-branded content

End-User Benefits

- Innovative approach to modern hybrid work environments.
- Integrated solution combining top services in one easy to use app.
- Top-rated support service.
- New features released regularly.

Customized solutions can integrate technologies such as security cameras, secured entry systems, intercoms, PA systems, and more.


Ask your channel manager about special service integrations

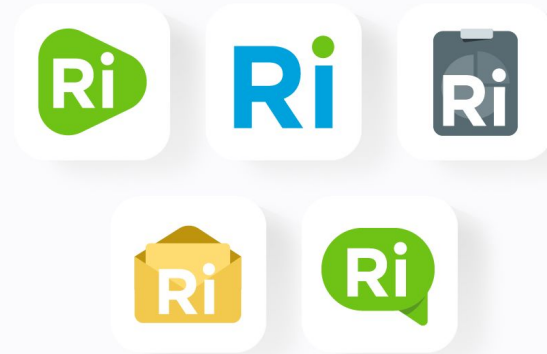


Most Popular Business Tools on One App


- Hosted Phone
- Video Conferencing
- Text Messaging
- Fax Messaging

Latest Features Include:

- Sidecar Call Automation  Sidecar
- 360 Call Center Reporting

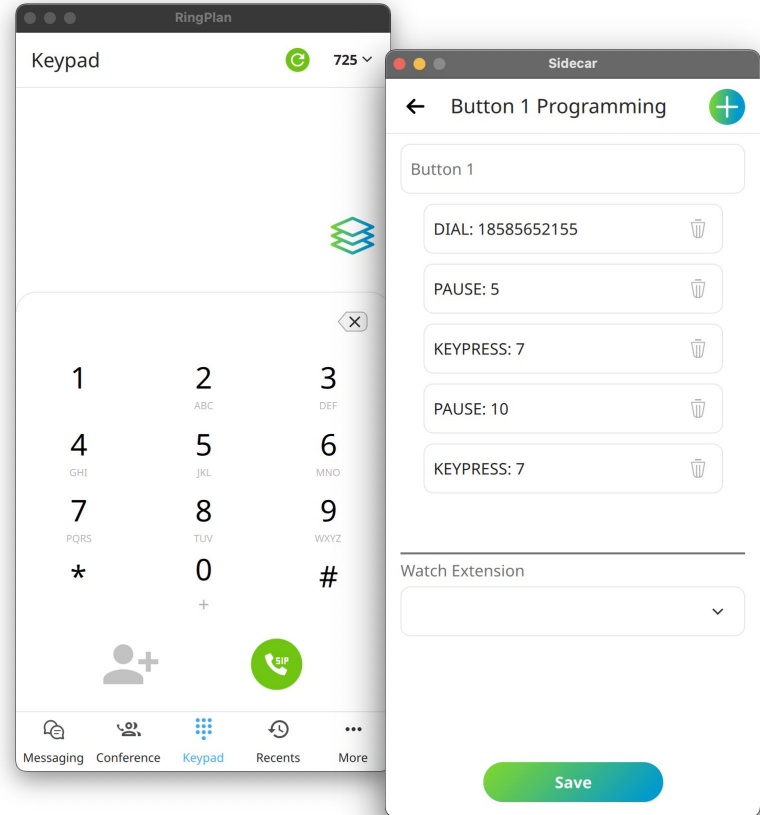


RingPlan Business Suite

Now Available in the  App Store

RingPlan Advantage

- Easy to Use
- Users Connect Using a Phone or an App
- Easy to Scale Up or Down
- Fair Billing Policy
- Customer Dashboard
- Enterprise Grade Security / Compliance
- We Are Always Innovating



Featuring a new call automation sidecar on all enterprise plans.

RingPlan Meet for Video Conferencing

- Encrypted & Secure, Optional Password Protection
- Schedule and Invite Guests
- Make Outgoing Phone Calls From Live Video Meetings
- Save and Record Meetings
- Launch Meetings on the App or on a Browser





Qualifying Customers

- Qualifying customers are spending a minimum of \$300/ month on phone bills
- Ideal customers have minimum of 10 users
- Often have multiple-locations
- Often have pain-points their current provider cannot address

What's Next?

Ask for a copy of their phone bill

Schedule a demo with the RingPlan Sales team

How to Win in 5 Easy Steps

1. Qualify the Prospect
2. Project Assessment
3. Propose a Solution
4. Installation
5. Grow Your Network

What's Next?

Schedule a demo of your own at channelsales@ringplan.com



From VoIP to UC to UCaaS A History of Winning

2004

ZTelco is Founded, a provider of VoIP services in San Diego

2008

Customers demand faster internet speed for improved phone performance.

2014

ZTelco named 10th fastest growing privately held company by the San Diego Business Journal.

2019

Jake Hansen Recognized as Tech CEO of the Year, SDBJ

2020

RingPlan Launches as ZTelco's first SaaS platform

SAN DIEGO BUSINESS JOURNAL
CEO OF THE YEAR
AWARDS

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2002 2004 2006 2008 2010 2012 2014 2016 2018 2020 2022

VOIP

ZTelco starts selling VOIP phone systems throughout USA



ZTelco Network

ZTelco becomes an ISP and builds a city-wide microwave fiber network to help customers build a unified communications network



RingPlan™

Development begins on a scalable, software (SAAS) set to disrupt the national VOIP market



Business Suite

RingPlan Business Apps launched, including video meetings, group text, & digital fax



New Home

ZTelco purchases building in Poway to serve as new company headquarters for ZTelco and RingPlan

Questions? Contact Us.

channelsales@ringplan.com

(888) 919-RING (7464)

www.ztelco.com

www.ringplan.com

